



## About Brandywine Capital Associates

We bring capital and equipment together - quickly, easily, and competitively - to help you build a great business.

Apply in minutes, be approved in hours, and have the funds available in days. We cut the red tape, paperwork, and delays.

Best of all, we provide down-the-street service - fast response, in-person meetings, and a consistent team of real professionals to work with you each time you call.

## Our Offices

### Brandywine Capital Associates - HQ

113 E. Evans Street  
West Chester, PA 19380

#### Toll Free Phone:

(888) 344-2920

David Salome x26 | [email](#)

Brian Kennedy x21 | [email](#)

### Maryland Office

14346 Jarrettsville Pike  
Suite 3  
Phoenix, MD 21131  
(410) 628-1883

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## -Is It Time?-

### **ELFA Survey Of Equipment Finance Activity Shows Overall New Business Volume Grew In 2010**

Washington, D.C., July 13, 2011 — Following declines in new business volume in 2008 and 2009, the equipment finance industry began to regain volume in 2010, according to the 2011 Survey of Equipment Finance Activity (SEFA) released today by the Equipment Leasing and Finance Association. The survey reported an overall 3.9% increase in volume in 2010, compared to a significant 30.3% decline reported in 2009 and a 2.2% decline reported in 2008. The SEFA, which is based on responses from 108 ELFA member companies, covers key statistical, financial and operations information for the \$521 billion equipment finance industry.

“Through 2010, the equipment finance industry showed gradual but steady growth,” said William G. Sutton, ELFA President and CEO. “Although uncertainty about the broader economy continues, more recent data collected in the first two quarters of 2011 suggests the trend toward an improved equipment finance industry is continuing.”

Rates are at historical lows - credit standards have

returned to more realistic levels and Brandywine remains committed to helping your company obtain the capital you need to continue to grow your business. We pledge to continue to work in an ethical, efficient and proactive way to provide your financing.

"Please contact us...or visit us on the web at"  
<http://www.brandywinecap.com>

The future is here today.

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**How does Brandywine Capital do business?**

**Plain English.** Our documents are clear and understandable.

**No hidden fees or surprises.** We charge only one fee – to prepare all the proper documents for your transaction – before your transaction takes place.

**No automatic renewals.** Unlike others, our agreements do not automatically renew without your knowledge.

**No end of lease surprises.** Any payments due at the end of your lease – such as a buy-out amount – are discussed with you and clearly stated in your documents.

**Consistent billing.** Your payment due date is always the same every month.

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**Three simple steps with Brandywine Capital**

Apply in **minutes** – with our one page application available online

Approval in **hours** – not days or weeks

Funds available in **days** – no long delays

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MEMBER, EQUIPMENT LEASING AND FINANCE ASSOCIATION, AND NATIONAL EQUIPMENT FINANCE ASSOCIATION



**ELFA**  
EQUIPMENT LEASING AND FINANCE ASSOCIATION

Approved

**NEFA**  
National Equipment Finance Association